

Confidential Information for Ludlow Salesmen

REBUILT EQUIPMENT

MACHINES	New	Rebuilt
LUDLOWS		
Electric	\$4595.00	\$4043.75
Gas	4195.00	3565.75
ELRODS		
F Electric	4465.00	3795.25
F Gas	4125.00	3506.25
E Electric	3965.00	3370.25
E Gas	3625.00	3081.25
K Electric	2725.00	2316.25
K Gas	2425.00	2061.25

CRUCIBLES—minus control panels and resistors

LUDLOWS		
Electric	698.00	593.30
Gas	475.00	403.75
ELRODS		
E&F Electric	840.00	714.00
E&F Gas	500.00	425.00
K Electric	680.00	578.00
K Gas	450.00	382.50

REBUILT AND "CLASS R" EQUIPMENT

When taking orders for Rebuilt and "Class R" equipment the customer should understand that the Ludlow representatives cannot guarantee shipment of any of the articles ordered, because of the possibility of the equipment listed being sold before the order is received at the Home Office; in other words such orders should be taken subject to prior sale.

Please note that the discounts quoted on these pages are in effect until further notice and are subject to withdrawal at any time.

"Class R" Equipment

In this class are included Ludlow matrices, Ludlow matrix fonts and Elrod molds returned to our factory because of changes in the users' situation or requirements, and equipment that has been factory-reconditioned.

Also included in "Class R" are some "shop-worn" Ludlow matrix fonts that have never been used. The fonts are not the equal of standard new fonts of most recent manufacture, but are guaranteed to be in good operative condition.

Rebuilt and "Class R" equipment carries the same guarantee as new equipment.

Following is a list of discounts allowed on Rebuilt and "Class R" equipment:

"CLASS R" MATRIX STICKS

No Rebuilt or "Class R" matrix sticks sold.

